

**BEST VALUE  
BLANKET PURCHASE AGREEMENT  
FEDERAL SUPPLY SCHEDULE  
Naval Air Warfare Center, Aircraft Division**

In the spirit of the Federal Acquisition Streamlining Act the Naval Air Warfare Center, Aircraft Division and Tecolote Research, Inc. enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial services from the General Service Administration (GSA) Federal Supply Schedule Contract GS-35F-5115H.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of bids and offers. Teaming Arrangements are permitted with Federal Supply Schedule contractors in accordance with Federal Acquisition Regulation (FAR) Part 9.6.

This BPA will further decrease costs, reduce paperwork and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

Signatures:

\_\_\_\_\_  
PATRICIA CORNETT

Naval Air Warfare Center, AD    DATE

\_\_\_\_\_  
Tecolote Research, Inc.

\_\_\_\_\_  
DATE

**NAVAL AIR WARFARE CENTER AIRCRAFT DIVISION  
BLANKET PURCHASE AGREEMENT  
BPA NUMBER N00421-98-A-1363**

Pursuant to Tecolote's GSA Federal Supply Schedules, Tecolote agrees to the following terms of a Blanket Purchase Agreement with the Naval Air Warfare Center, Aircraft Division (NAWCAD) who may use this BPA to acquire commercially-based services to support Cost Estimating and Analyses (CE/A) and Earned Value Management (EVM) for AIR-4.2 (Cost Department) NAVAIR Headquarters. CE/A and EVM will cover a variety of commodity cost areas related to Naval Aviation including, but not limited to aircraft, aircraft components and subsystems, weapons, integrated logistics support, and operating and support. The main focus will be on research, integrated logistics, and operating support.

1. Tecolote GSA Federal Supply Schedule Contract GS-35F-5115H sets forth the services available within the Schedule. Under the terms of this BPA, individual Government customers may request and negotiate additional discounts and/or labor rate variances from these contracts based on the anticipated volume of products or services to be purchased under a specified task/delivery order. Ancillary products needed to effect a total solution may also be obtained under this BPA. Services will be provided on a time and materials basis. Travel and other direct costs will be provided on a cost reimbursable basis.
2. For all services provided under this BPA, Tecolote agrees to provide the approved hourly rate as the base rate for all applicable labor categories provided within the applicable GSA Federal Supply Schedule.
3. Performance locations shall be as stated in individual task orders.
4. The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be \$3,000,000.
5. This BPA does not obligate any funds. The Government is obligated only to the extent specified in orders issued under the BPA.
6. This BPA expires five (5) years from the date of execution of this BPA.
7. Ordering under this BPA is centralized and only contracting officers of NAWCAD or NAVAIR may place orders. NAWCAD will administer this BPA and issue any modifications which affect the basic terms and conditions of the BPA. The point of contact at NAWCAD will be:

Ms. Patricia Cornett, Contracting Officer  
Naval Air Warfare Center, Aircraft Division  
47253 Whalen Road, Building 588  
Patuxent River, MD 20670-1463  
Telephone: (301) 342- 1825 ext. 116  
Facsimile: (301) 342-1847/1864

8. Orders will be placed against this BPA via Electronic Data Interchange (EDI), Facsimile, or paper to the following address:

Tecolote Research, Inc.  
5290 Overpass Road, Bldg D  
Santa Barbara, CA 93111-3011  
Telephone: (805) 683-1813  
Facsimile: (805) 683-2303

9. Regarding the descriptions of the various labor categories, experience may be substituted for education when that experience is specialized, directly related to functions to be performed and approved by the government customer. The ordering Contracting Officer reserves the right to determine if a proposed individual's given work history contains necessary and sufficiently related experience to reasonably ensure the capability for effective and efficient performance. The Contractor will identify the substituted education or experience within its individual proposal and may assign personnel in question only after receiving the Task Order signed by the issuing Government Contracting Officer. Attachment A contains labor category descriptions.
10. The requirement of a proper invoice are as specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified in Block 18a of the SF1449. The contractor is authorized to submit monthly invoices for payment of services rendered on a time and materials basis. The contractor shall submit invoices in triplicate to the payment office designated in the order. The invoice shall include the following information:
  - a) Government purchase order number
  - b) Period of performance covered by the invoice
  - c) Labor costs
  - d) Travel and other direct costs if applicable

The contractor shall provide an information copy of the invoice to the government technical point of contact listed below.

The contractor's remittance address is as follows:

Tecolote Research, Inc.  
P.O. Box 6069  
Santa Barbara, CA 93160-6069

FAR Clause 52.213-1, Fast payment Procedures, would only be applicable for FFP orders less than \$25,000. The clause is provided in full text below:

**FAR 52.213-1 FAST PAYMENT PROCEDURE (FEB 1998)**

(a) General. The Government will pay invoices based on the Contractor's delivery to a post office or common carrier (or, if shipped by other means, to the point of first receipt by the Government).

(b) Responsibility for supplies.

(1) Title to the supplies passes to the Government upon delivery to --

- (i) A post office or common carrier for shipment to the specific destination; or
- (ii) The point of first receipt by the Government, if shipment is by means other than Postal Service or common carrier.

(2) Notwithstanding any other provision of the contract, order, or blanket purchase agreement, the Contractor shall --

- (i) Assume all responsibility and risk of loss for supplies not received at destination, damaged in transit, or not conforming to purchase requirements; and
- (ii) Replace, repair, or correct those supplies promptly at the Contractor's expense, if instructed to do so by the Contracting Officer within 180 days from the date title to the supplies vests in the Government.

(c) Preparation of invoice.

(1) Upon delivery to a post office or common carrier (or, if shipped by other means, the point of first receipt by the Government), the Contractor shall --

- (i) Prepare an invoice as provided in this contract, order, or blanket purchase agreement; and
- (ii) Display prominently on the invoice "Fast Pay."

(2) If the purchase price excludes the cost of transportation, the Contractor shall enter the prepaid shipping cost on the invoice as a separate item. The Contractor shall not include the cost of parcel post insurance. If transportation charges are stated separately on the invoice, the Contractor shall retain related paid freight bills or other transportation billings paid separately for a period of 3 years and shall furnish the bills to the Government upon request.

(3) If this contract, order, or blanket purchase agreement requires the preparation of a receiving report, the Contractor shall prepare the receiving report on the prescribed form or, alternatively, shall include the following information on the invoice, in addition to that required in paragraph (c)(1) of this clause:

- (i) A statement in prominent letters "No Receiving Report Prepared."
- (ii) Shipment number.
- (iii) Mode of shipment.
- (iv) At line item level

- (A) National stock number and/or manufacturer's part number;
- (B) Unit of measure;
- (C) Ship-To Point;
- (D) Mark-For Point, if in the contract; and
- (E) FEDSTRIP/MILSTRIP document number, if in the contract.

(4) If this contract, order, or blanket purchase agreement does not require preparation of a receiving report on a prescribed form, the Contractor shall include on the invoice the following information at the line item level, in addition to that required in paragraph (c)(1) of this clause:

(i) Ship-To Point.

(ii) Mark-For Point.

(iii) FEDSTRIP/MILSTRIP document number, if in the contract.

(5) Where a receiving report is not required, the Contractor shall include a copy of the invoice in each shipment.

(d) Certification of invoice. The Contractor certifies by submitting an invoice to the Government that the supplies being billed to the Government have been shipped or delivered in accordance with shipping instructions issued by the ordering officer, in the quantities shown on the invoice, and that the supplies are in the quantity and of the quality designated by the contract, order, or blanket purchase agreement.

(e) Fast pay container identification. The Contractor shall mark all outer shipping containers "Fast Pay."

(End of Clause)

11. Task/delivery orders for services shall be mutually agreed to by the ordering Agency and Tecolote, and should include the following information:

- a) a Statement of Work or other description of the work/services to be completed;
- b) Other expenses as required, to include travel and per diem expenses;
- c) a milestone/performance schedule;
- d) the Government's representative for overseeing performance (e.g., COR); and
- e) any special security requirements. For example, if access to classified systems or to classified facilities/areas is required, the user will provide the applicable DD254 Security Requirements to the Contracting Officer issuing the task/delivery order. This document shall be signed by the authorized security official. The task/delivery order contracting officer will include the DD254 to the contractor as an attachment to the resulting task/delivery order.

12. The following statement shall appear on the consignee's copy of the order: The consignee shall notify the purchasing office promptly after the specified delivery date of supplies not received, damaged in transit, or not conforming to specifications of the call order. Unless extenuating circumstances exist, the notification should be made not later than 60 days after the specified date of delivery.
13. The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and a Tecolote invoice, the provisions of this BPA take precedence.
14. This BPA will be placed on the Naval Aviation and System Team Information Technology Planning and Assessment (ITPA) web site, and can be accessed at URL <http://www.nawcad.navy.mil/its/> under GSA/BPA contract.
15. The FSS contractor receiving this BPA shall integrate their data, information and business processes relevant to the BPA into a process and technical architecture conforming to the Engineering Services BPA process and structure. This information will be placed on the web page in a format that will allow users to compare features and prices. As the Engineering Services portion of the web page evolves, the required information and structure may change. At a minimum, the BPA holder shall perform the following:
  - a) Maintain a database of labor categories and rates with minimum qualifications.
  - b) Maintain links within their website and technical/process links to ITPA web site, thus presenting to the NAVAIR customer a virtual one stop shopping and information area.
  - c) Modify their technical architecture and business process as the Engineering Services BPA process evolves.

## ***Cost Estimating/Analysis Labor Category Descriptions***

The following are descriptions of the minimum education and experience characteristics identified by the Government as necessary for the respective labor categories. For the purpose of education requirements, one year of undergraduate study consists of 30 semester/45quarter credit hours and one year of graduate study consists of 18 semester/ 27quarter credit hours.

### **Cost Analysis/Estimating Project Director**

**Educational Requirements** Minimum educational requirement is a bachelor's degree from an accredited college or university in engineering, mathematics, statistics or business, which includes at least 24 semester credit hours in any combination of the following: operations research mathematics, statistics, mathematical logic, science, and subject matter courses which require substantial competence in college level mathematics or statistics.

**Experience:** This position requires the individual to have experience in guidance, direction, and supervision in the area of life cycle cost analysis/estimating and cost evaluations. A minimum of ten years recent experience in life cycle cost analysis is required. This includes at least five years directing cost studies and managing/ supervising a staff of analysts.

### **Senior Cost Analyst**

**Educational Requirements:** Minimum educational requirement is a bachelor's degree from an accredited college or university in engineering, mathematics, statistics, or business which includes at least 24 semester credit hours in any combination of the following: operations research mathematics, statistics, mathematical logic, science, and subject matter courses which require substantial competence in college level mathematics or statistics.

**Experience:** This position requires the individual to have six years recent experience in analysis with a minimum of three years recent experience in cost analysis of weapon system/subsystem acquisition including experience in logistics, and operating and support costs analysis. This position requires experience in the following areas: data requirements development and cost data acquisition; statistical data analysis; cost model development and documentation; and cost model evaluation. This position also requires experience with the PPBS/budget development and execution process, and experience in evaluating defense contraction(s)' pricing proposal data as well as contractor historical cost data.





## **Senior Cost Engineer**

**Educational Requirements:** Minimum educational requirement is a bachelor's degree from an accredited college or university in engineering, statistics, mathematics, or business which includes at least 24 semester credit hours in any combination of the following: operations research, mathematics, statistics, mathematical logic, science, and subject matter courses which require substantial competence in college level mathematics or statistics. A bachelor's degree in engineering is preferred.

**Experience:** This position requires the individual to have eight years recent experience in engineering analysis with a minimum of four years recent analytical experience in estimating life cycle costs of state of the art weapon system/subsystem components. This position requires experience in developing cost estimates based on weapon system and subsystem technical and performance characteristics, as well as knowledge of state of the art design and manufacturing processes required to produce these systems and subsystems. In addition this position requires experience in developing cost estimating relationships using technical and performance systems and subsystems/components. Experience in defining weapons system programmatic and technical requirements related to system development, production, and operation and support, is also required as well as experience in performing life cycle cost trade-off analysis.

## **Cost Analyst**

**Educational Requirements:** Minimum educational requirement is a bachelor's degree from an accredited college or university in engineering, statistics, mathematics, or business which includes at least 24 semester credit hours in any combination of the following: operations research mathematics, statistics, mathematical logic, science, and subject matter courses which require substantial competence in college level mathematics or statistics.

**Experience:** This position requires the individual to have a four years recent experience in cost analysis with a minimum of two years recent experience in weapons system/ subsystem acquisition including experience in logistics, or operating and support cost analysis. This position requires experience in the following areas: data requirements development and cost data acquisition; statistical data analysis; cost model development and documentation; and cost model evaluation. This position also requires experience in the PPBS/budget development and execution process, and an ability to evaluate portions of defense contractor(s)' pricing proposal data as well as contractor historical cost data. Four additional years of related cost analysis experience may be substituted for the degree requirement.

## **Research Analyst**

**Educational Requirements:** Minimum educational requirement is a bachelor's degree from an accredited college or university in statistics, mathematics, engineering, or business.

**Experience:** This position requires the individual to have a minimum of two years recent experience in collecting statistical data, performing statistical analysis and generating documentation in support of the analysis. The position also requires research experience in supporting the collection of technical or cost data for a major research project and expertise in computer application related to data modeling and evaluation. Four additional years of related research experience may be substituted for the degree requirement.

## **Senior Engineer**

**Educational Requirements:** Minimum educational requirement is a bachelor's degree in engineering from an accredited college or university.

**Experience:** This position requires the individual to have six years recent engineering experience. A minimum of three years recent experience should be related to military weapons systems acquisition. This position requires experience in technical aspects of military weapon systems and the ability to perform technical analyses required in support of cost analysis and pricing activities. In addition, this position requires experience in engineering design, planning, and production, and an ability to assess their impacts on all aspects of weapons systems/subsystem acquisition costs.

## **Computer Specialist**

**Educational Requirements:** Minimum educational requirement is a bachelor's degree from an accredited college or university in computer science or a computer related field, with emphasis on applying analytical and statistical techniques within a computer discipline.

**Experience:** This position requires the individual to have a minimum of four years of recent experience in the development of cost models, data bases and corresponding documentation, including computer program users' manuals. This position requires training and experience in computer programming and operations analysis. This position requires working experience of the concepts and tools relating to computer science applications in cost analysis such as: uni and multi-variate statistical and regression analysis, learning curve analysis, computer graphics, cost accounting, direct and indirect costs, development of escalation indices, development of cost estimating relationships, development of large file structures for data manipulation, data base management systems, and structured programming

## **Logistics Analyst**

**Educational Requirements** Minimum educational requirement is a bachelor's degree from an accredited college or university, (which includes at least 24 semester credit hours of math).

**Experience** This position requires the individual to have a minimum of six years recent experience in logistics support and operating and support cost analysis of weapon systems/subsystems. This position requires experience in the technical aspects of integrated logistics support and operational support for weapon systems. Four additional years of related experience may be substituted for the degree requirement.



## **Earned Value Management Labor Category Descriptions**

### **EVM Project Director**

**Educational Requirements:** Minimum educational requirement is a bachelor's degree from an accredited college or university in engineering, mathematics, statistics, accounting, economics, or business. Education/training includes completion of the following courses: DoD EVM Basic and Intermediate.

**Experience:** This position requires the individual to have experience in guidance, direction, supervision, and training in the areas of EVM analyses and EVM systems. A minimum of ten years of recent experience in EVM analyses and EVM systems is required. This includes at least five years in managing/supervising a staff of analysts.

### **EVM Senior Cost Analyst**

**Educational Requirements:** Minimum educational requirement is a bachelor's degree from an accredited college or university in engineering, mathematics, statistics, accounting, economics, or business. Education/training includes completion of the following courses: DoD EVM Basic and Intermediate.

**Experience:** This position requires the individual to have a minimum of six years recent technical experience in cost analysis. At least four of the six years required must include recent experience in EVM analyses and EVM systems. This position requires experience in the following areas: data requirements development and cost data acquisition; earned value methods and techniques associated with contract cost/schedule performance measurement; the DoD EVM Guide; cost-type analyses of weapon systems/ subsystems, components, and support elements; the fundamental cost structure matrix consisting of the Work Breakdown Structure and the functional cost categories; and statistical data analysis. This position also requires experience in cost relationship model development and cost model evaluation. In addition, this position requires experience in leadership roles conducting on-site reviews of contractors' cost/schedule management control systems in accordance with the requirements of DoD EVM guide, and in formulating the results of the above analyses and reviews into formal written reports consisting of narrative, tabular, and graphic material and associated documentation. This position requires knowledge of the DoD acquisition process; contract types and their structure; and major elements of the technical/ programmatic baseline of varied air weapon systems. Eight additional years of related cost analysis experience may be substituted for the degree requirement

## **EVM Analyst**

**Educational Requirements:** Minimum educational requirement is a bachelor's degree from an accredited college or university in engineering, mathematics, statistics, accounting, economics, or business. Education/training includes completion of the following courses: DoD EVM Basic and Intermediate

**Experience:** This position requires the individual to have a minimum of four years recent technical experience in cost analysis. At least two of the four years required must include recent experience in EVM. This position requires experience in the following areas: data requirements development and cost data acquisition; earned value methods and techniques associated with contract cost/schedule performance measurement; the DoD EVM Guide; cost-type analyses of weapon systems/ subsystems, components, and support elements; the fundamental cost structure matrix consisting of the Work Breakdown Structure and the functional cost categories; and statistical data analysis. This position requires experience as a team member conducting on-site reviews of contractors' cost/schedule management control systems in accordance with requirements of EVM and in formulating the results of the above analyses and reviews into formal written reports consisting of narrative, tabular, and graphic material and associated documentation. This position also requires knowledge of the DoD acquisition process; contract types and their structure; and major elements of the technical/ programmatic baseline of varied air weapon systems. Four additional years of related cost analysis experience may be substituted for the degree requirement

## **EVM Research Analyst**

**Educational Requirements:** Minimum educational requirement is a bachelor's degree from an accredited college or university in statistics, mathematics, engineering, or business.

**Experience:** This position requires the individual to have a minimum of two years recent experience in collecting statistical data, performing statistical analysis and generating documentation in support of the analysis. The position also requires research experience in supporting the collection of technical or cost data for a major research project and expertise in computer application related to data modeling and evaluation. Four additional years of related research experience may be substituted for the degree requirement.



## HOURLY RATES FOR CE/A

Base Year (01 Oct 98 - 30 Sept 99)			
Government Category Title	FSS Labor Category	GSA Approved Hourly Rate	NAWCAD BPA Hourly Rate
Cost Analysis/Estimating P.D.	Program Manager	\$121.03	\$91.00
Senior Cost Engineer	Sr. Cost Est./Res. Anal. Level 1	109.93	79.00
Senior Engineer	Sr. Cost Est./Res. Anal. Level 1	109.93	79.00
Logistics Analyst	Sr. Cost Est./Res. Anal. Level 2	109.93	79.00
Senior Cost Analyst	Sr. Technical/Systems Analyst	104.54	63.00
Cost Analyst	Sr. Cost Est./Res. Analyst Level 2	78.67	51.00
Research Analyst	Cost Research Analyst	66.08	44.00
Computer Specialist	Sr. Technical Programmer/Analyst	68.00	47.60
Data Technician - Level I	Data Technician - Level I	46.10	34.00

First Option Year (01 Oct 99 - 30 Sept 00)			
Government Category Title	FSS Labor Category	GSA Approved Hourly Rate	NAWCAD BPA Hourly Rate
Cost Analysis/Estimating P.D.	Program Manager	\$124.66	\$93.73
Senior Cost Engineer	Sr. Cost Est./Res. Anal. Level 1	113.23	81.37
Senior Engineer	Sr. Cost Est./Res. Anal. Level 1	113.23	81.37
Logistics Analyst	Sr. Cost Est./Res. Anal. Level 2	113.23	81.37
Senior Cost Analyst	Sr. Technical/Systems Analyst	107.68	64.89
Cost Analyst	Sr. Cost Est./Res. Analyst Level 2	81.03	52.53
Research Analyst	Cost Research Analyst	68.06	45.32
Computer Specialist	Sr. Technical Programmer/Analyst	70.04	48.93
Data Technician - Level I	Data Technician - Level I	47.48	35.02

Second Option Year (01 Oct 00 - 30 Sept 01)			
Government Category Title	FSS Labor Category	GSA Approved Hourly Rate	NAWCAD BPA Hourly Rate
Cost Analysis/Estimating P.D.	Program Manager	\$128.40	\$96.54
Senior Cost Engineer	Sr. Cost Est./Res. Anal. Level 1	116.63	83.81
Senior Engineer	Sr. Cost Est./Res. Anal. Level 1	116.63	83.81
Logistics Analyst	Sr. Cost Est./Res. Anal. Level 2	116.63	83.81
Senior Cost Analyst	Sr. Technical/Systems Analyst	110.91	66.84
Cost Analyst	Sr. Cost Est./Res. Analyst Level 2	83.46	54.11
Research Analyst	Cost Research Analyst	70.10	46.68
Computer Specialist	Sr. Technical Programmer/Analyst	72.14	50.40
Data Technician - Level I	Data Technician - Level I	48.90	36.07



Third Option Year (01 Oct 01 - 30 Sept 02)			
Government Category Title	FSS Labor Category	GSA Approved Hourly Rate	NAWCAD BPA Hourly Rate
Cost Analysis/Estimating P.D.	Program Manager	\$132.25	\$99.44
Senior Cost Engineer	Sr. Cost Est./Res. Anal. Level 1	120.13	86.32
Senior Engineer	Sr. Cost Est./Res. Anal. Level 1	120.13	86.32
Logistics Analyst	Sr. Cost Est./Res. Anal. Level 2	120.13	86.32
Senior Cost Analyst	Sr. Technical/Systems Analyst	114.24	68.85
Cost Analyst	Sr. Cost Est./Res. Analyst Level 2	85.96	55.73
Research Analyst	Cost Research Analyst	72.20	48.08
Computer Specialist	Sr. Technical Programmer/Analyst	74.30	51.91
Data Technician - Level I	Data Technician - Level I	50.37	37.15

Forth Option Year (01 Oct 02 - 30 Sept 03)			
Government Category Title	FSS Labor Category	GSA Approved Hourly Rate	NAWCAD BPA Hourly Rate
Cost Analysis/Estimating P.D.	Program Manager	\$136.22	\$102.42
Senior Cost Engineer	Sr. Cost Est./Res. Anal. Level 1	123.73	88.91
Senior Engineer	Sr. Cost Est./Res. Anal. Level 1	123.73	88.91
Logistics Analyst	Sr. Cost Est./Res. Anal. Level 2	123.73	88.91
Senior Cost Analyst	Sr. Technical/Systems Analyst	117.67	70.92
Cost Analyst	Sr. Cost Est./Res. Analyst Level 2	88.54	57.40
Research Analyst	Cost Research Analyst	74.37	49.52
Computer Specialist	Sr. Technical Programmer/Analyst	76.53	53.47
Data Technician - Level I	Data Technician - Level I	51.88	38.26

## HOURLY RATES FOR EVM

Base Year (01 Oct 98 - 30 Sept 99)			
Government Category Title	FSS Labor Category	GSA Approved Hourly Rate	NAWCAD BPA Hourly Rate
EVM Project Director	Senior Project Leader	\$105.20	\$91.50
EVM Sr. Cost Analyst	Senior Business Analyst - Level I	98.04	72.00
EVM Analyst	Business Analyst	59.10	50.00
EVM Research Analyst	Junior Business Analyst	49.05	36.50
Data Technician - Level I	Data Technician - Level I	46.10	34.00

First Option Year (01 Oct 99 - 30 Sept 00)			
Government Category Title	FSS Labor Category	GSA Approved Hourly Rate	NAWCAD BPA Hourly Rate
EVM Project Director	Senior Project Leader	\$108.36	\$94.25
EVM Sr. Cost Analyst	Senior Business Analyst - Level I	100.98	74.16
EVM Analyst	Business Analyst	60.87	51.50
EVM Research Analyst	Junior Business Analyst	50.52	37.60
Data Technician - Level I	Data Technician - Level I	47.48	35.02

Second Option Year (01 Oct 00 - 30 Sept 01)			
Government Category Title	FSS Labor Category	GSA Approved Hourly Rate	NAWCAD BPA Hourly Rate
EVM Project Director	Senior Project Leader	\$111.61	\$97.08
EVM Sr. Cost Analyst	Senior Business Analyst - Level I	104.01	76.38
EVM Analyst	Business Analyst	62.70	53.05
EVM Research Analyst	Junior Business Analyst	52.04	38.73
Data Technician - Level I	Data Technician - Level I	48.90	36.07

Third Option Year (01 Oct 01 - 30 Sept 02)			
Government Category Title	FSS Labor Category	GSA Approved Hourly Rate	NAWCAD BPA Hourly Rate
EVM Project Director	Senior Project Leader	\$114.96	\$99.99
EVM Sr. Cost Analyst	Senior Business Analyst - Level I	107.13	78.67
EVM Analyst	Business Analyst	64.58	54.64
EVM Research Analyst	Junior Business Analyst	53.60	39.89
Data Technician - Level I	Data Technician - Level I	50.37	37.15



Fourth Option Year (01 Oct 02 - 30 Sept 03)			
Government Category Title	FSS Labor Category	GSA Approved Hourly Rate	NAWCAD BPA Hourly Rate
EVM Project Director	Senior Project Leader	\$118.41	\$102.99
EVM Sr. Cost Analyst	Senior Business Analyst - Level I	110.34	81.03
EVM Analyst	Business Analyst	66.52	56.28
EVM Research Analyst	Junior Business Analyst	55.21	41.09
Data Technician - Level I	Data Technician - Level I	51.88	38.26

<b>AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT</b>				1. CONTRACT ID CODE	PAGE OF PAGES 1 / 2
2. AMENDMENT/MODIFICATION NO. <b>P00006</b>		3. EFFECTIVE DATE <b>See Block 16C</b>	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. (If applicable)	
6. ISSUED BY AIRCRAFT SUPPORT CONTRACTS DEPT. NAVAIRSYSCOMHQ ATTN: CLAYTON AHRENS 21983 BUNDY ROAD, UNIT 7 PATUXENT RIVER, MD 20670-1127 AhrensCH@navair.navy.mil		CODE <b>N00421</b>	7. ADMINISTERED BY (If other than Item 6)		CODE <b>S0512A</b>
			DCMC Van Nuys 6230 Van Nuys Blvd Van Nuys, CA 91401-2713		
8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)			( ) <input checked="" type="checkbox"/>	9A. AMENDMENT OF SOLICITATION NO.	
Tecolote Research, Inc. 5290 Overpass Road, Bldg. D Santa Barbara, CA 93111-3011 DUNS# 074108176				9B. DATED (SEE ITEM 11)	
			X	10A. MODIFICATION OF CONTRACT/ORDER NO. <b>N00421-98-A-1363</b>	
				10B. DATED (SEE ITEM 13) <b>30 September 1998</b>	
CODE 0BMB0		FACILITY CODE			

**11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS**

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended, ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:

(a) By completing Items 8 and 15, and returning \_\_\_\_\_ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

**12. ACCOUNTING AND APPROPRIATION DATA (If required)**

**Not Applicable**

**13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS  
IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.**

( )	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:
X	D. OTHER (Specify type of modification and authority) <b>Mutual agreement of parties</b>

**E. IMPORTANT:** Contractor ☐ is not, ☒ is required to sign this document and return 1 copies to the issuing office.

**14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)**

The purpose of this modification is to add the new labor category "Subject Matter Expert" to the Blanket Purchase Agreement (BPA) specified in block 10. Educational requirements, necessary level of experience, and rates are provided on page 2.

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)		16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print) <b>Shawn Campbell Contracting Officer</b>	
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES OF AMERICA	16C. DATE SIGNED

**1. Educational Requirements:**

Minimum educational requirement is a bachelor's degree from an accredited college or university in engineering, mathematics, statistics or business, which includes at least 24 semester hours in any combination of the following: operations research, mathematics, statistics, mathematical logic, science, and subject matter courses which require substantial competence in college level mathematics or statistics. A Ph.D. degree may be substituted for six years of experience. An MS/MA degree may be substituted for three years of experience.

**2. Experience:**

This position requires the individual to act as a functional expert in a subject matter area relating to estimating, engineering, or financial services. The individual must have at least 21 years experience in the subject matter area and be recognized as an expert in the subject matter area.

**3. Rates**

Base Year Rate:	\$120.55
First Option Year:	\$124.17
Second Option Year:	\$127.90
Third Option Year:	\$131.74
Fourth Option Year:	\$135.69